



## **Business Overview**

TBelle is an Australian company specialising in the recruitment and management of offshore talent. Our primary objective is to help Australian businesses thrive by connecting them with highly skilled, creative, and committed individuals from around the globe. By leveraging our extensive network and industry experience, we are able to provide cost-effective staffing solutions that not only meet but exceed expectations.

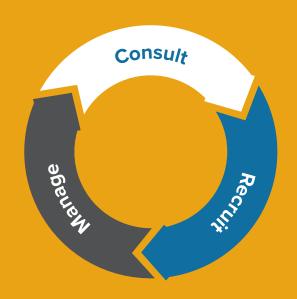
# **About Us**

Welcome to Tbelle, your trusted partner for bespoke talent solutions in Melbourne. Established with a vision to revolutionise the recruitment landscape, we are proud to offer an unparalleled range of services tailored to meet the unique needs of our clients. With a strong foundation in consultation, recruitment, and management, our team of experienced professionals is committed to delivering innovative and effective solutions that drive success.



# **How It Works**

Our services encompass a wide range of talent acquisition and management solutions, including:



At Tbelle, we are dedicated to fostering a culture of excellence and continuous improvement. Our team stays abreast of the latest industry trends and best practices, enabling us to provide cutting-edge services that keep you ahead of the curve. Whether you are a small start-up or a large multinational corporation, we have the expertise, resources, and passion to help you build a high-performing workforce that drives business growth and success.

# **Core Services**

#### **End-to-end Staff Management:**

Our comprehensive employee management services include onboarding, ongoing support, performance monitoring, continuous upskilling and development. We strive to create an environment in which offshore employees feel valued and motivated to deliver exceptional results.

TBelle's dedicated team of HR professionals and account managers work closely with clients to ensure a seamless and efficient integration of offshore staff within their organisations.



Offshore Recruitment



Performance Tracking and Control



Employee Onboarding



Escalation Path and Resolution



Continuity Planning and Implementation



Risk and issue Management



IT Infrastructure Set-up



Human Resource management



Data Security Management and Control



Monthly and Quarterly Business Review



Employee Career Building and Growth



Process Streamlining



Employee Retention





# **Key Benefits**

## **Cost Savings**

#### Low manpower & maintenance cost:

Our offshore recruitment solutions enable clients to access a larger talent pool at a fraction of the cost of traditional, local hiring.

#### **Process Waste Elimination**

We've developed a 5-step method to diagnose and recommend process improvement to eliminate waste and drive margin and savings increase.

#### **Resource Quality Guarantee**

Our HR Personality-and-skill based recruitment guarantees a resource that fits into the client's culture and organisation. If otherwise, Tbelle will cover the cost of replacement and onboarding.

#### **Performance**

#### Business Flexibility and Scalability:

We offer flexible staffing solutions that can be scaled up or down as required, ensuring that businesses can respond to fluctuations in demand and seize emerging opportunities.

### **Enhanced Efficiency and Productivity:**

Our output tracking system will help ensure high quality and timely delivery of services with the aim to exceed expectations and continuously improve.

### **Clearly defined KPIs and Metrics**

We are committed to provide high value of your investment by implementing strong control of performance through clearly defining an agreed-upon KPIs and metrics.

#### **Resource Career management**

Meaningful Conversation, performance coaching and career path development is a value that our every member clings into facilitated by our highly trained Resource Managers.

#### Trainings and engagement

We have a people department facilitating the drive for work-life balance and continuous self and career growth to keep your resource engaged and motivated.



### Scaling

#### **Process Diagnostic and Insights**

Problem Identification, deep root-cause analysis, repetitions and trend capturing can be easily implemented to any worktypes to come up with the right solution, recommendations or insights

#### **Business Continuity**

Pandemic, disaster, calamity or even minor risks will be identified, assessed and planned through an early risk detection and warning system to make sure your business will never halt.

#### **Quality Control**

Quality is our priority. We have a dedicated top notch QA resource that secures and scores the accuracy, reliability and timeliness of every submissions or output

#### **Structured Global Expansion**

Gauging your readiness to expand globally is also important to us. Thelle makes sure we are the right match to partner for your growth.

#### **Technology**

#### **Data Security**

Built-in IT infrastructure policies and procedures for systematically managing all sensitive data may it be a hardcopy or in digital form.

#### **Process Architecture Consultancy**

Learning and immersion to the outsourced process is our first step to set-up an account. This is to equip both parties with the right tool, system and guidelines for the operation.

"Our goal is to make Global expansion accessible to all business owners and executives by providing a comprehensive recruitment strategy, end-to-end resource management and scaling-up support."

- Angel, Tbelle COO



At Tbelle, we pride ourselves on upholding a set of core values that drive our actions and decision-making. These core values are essential in shaping our company culture and ensuring we remain focused on achieving our mission.

## **Original Thinking:**

We are dedicated to cultivating creativity and fostering a spirit of innovation. We encourage our team to think outside the box, challenge the status quo, and explore new ideas and perspectives in order to develop unique and effective solutions.

#### **Solutions-Oriented:**

We are committed to addressing challenges head-on and finding practical, results-driven solutions. Our focus is on identifying opportunities for improvement and implementing strategies that have a lasting, positive impact on our clients and our organisation.

#### Learn & Grow:

We believe in the power of continuous learning and personal development. We strive to create a supportive environment where our team members can grow both personally and professionally. We invest in their development, offering opportunities to acquire new skills and knowledge that can help drive the success of our company.

#### **Accountable:**

We take full responsibility for our actions and decisions, ensuring that we deliver on our promises and meet the high standards we set for ourselves. We are transparent, honest, and consistent in our actions, and we hold ourselves and each other accountable for achieving our goals.

#### **Collaborative:**

We recognise that teamwork is the key to success, and we are dedicated to fostering a collaborative culture within our organisation. We work together to share ideas, knowledge, and resources, and we support one another to achieve our shared objectives. We value the unique contributions of each team member and celebrate the strength that comes from our diverse perspectives and experiences.

By adhering to these core values, Tbelle is able to maintain its commitment to excellence, providing outstanding services and solutions to our clients while fostering a supportive and thriving work environment for our team.

# Management



Belle Wiffen CEO



**Angel Lou Pates** COO



Vina Ontolan FINANCE MANAGER



Ellen I Ragas RECRUITMENT HEAD



Clyle Bachman Cuico **HUMAN RESOURCE** 



Jay Tanduyan IT MANAGER







# **Our Clients**









































